

WaTech 2.0

**THE FUTURE OF
SMART RV LIVING**

Transforming regular RVs into

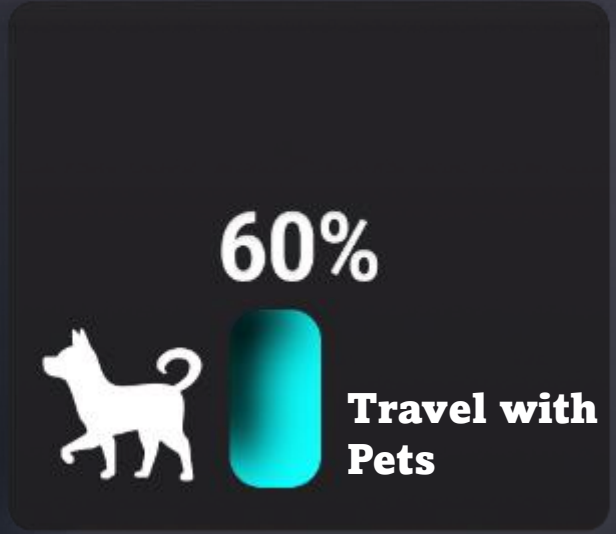
“SMART HOME ON WHEELS”



12 million RVs in the USA & Statistics



Market Share RV Thermostat Replacement



Problem:

Fixed Thermostat design that cannot be changed



- **RV operates on 12V DC and home at 24V AC**
- **10 complex HVAC wiring for RVs vs 1 for home HVAC**
- **RVs do not have Wi-Fi on the go**
- **No smart ecosystem for RVs**



Introducing WalTech 2.0

A thermostat made universally for all HVAC needs



- **Universal compatibility**
- **Wide power range- 7.5V to 32V(DC & AC)**
- **Built-in global SIM card + Wi-Fi connectivity**
- **Smart module with smart OS**



Patent Pending - Universal design

2 Non-Provisional Patent On Universal Compatibility & Wide Power Acceptance

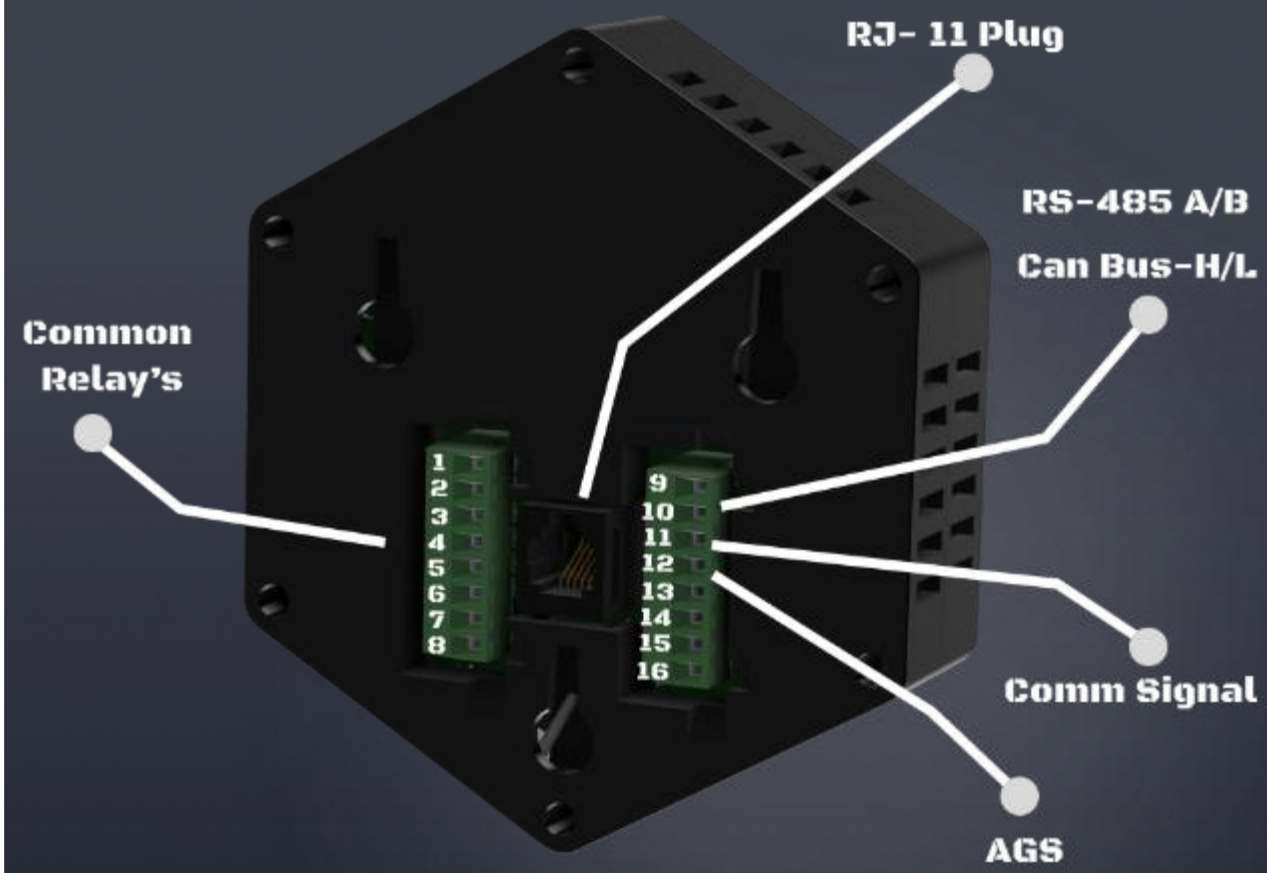
Firmware

Mimics all stock thermostat



Hardware

Handles all wiring input



Competitive Analysis



WalTech 2.0



Google Nest

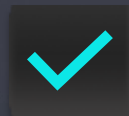


Dometic CCC



Micro Air

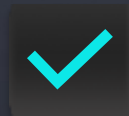
10 versatile wiring input



Power Input (7.5V to 32V AC/DC)



Built-in SIM Card & Wi-Fi

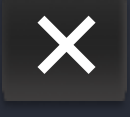
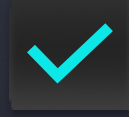


Only Wi-Fi



Only Wi-Fi

Android – Operating System



Bluetooth Gateway Integration



Journey so far



Ideation:
2021

Validation:
FB Survey 75% +ve

Kickstarter:
100 goal in 24hrs



MVP: WalTech 1.0
350 User (SOLD OUT)
50% Monthly Subscribers

GTM WalTech 2.0




500
Beta Customers


5000
Service/ Parts


RV Manufacturers


HVAC
Manufacturers

Target
10% SoM

The Team

Built by an RVer for RVers



Daniel Walsdorf
President & Founder

- **30 Years of HVAC Industry Experience**
- **Small business owner for 30 years**
- **Rver by passion**



Rockey Roger
CEO & Co-Founder

- **15 years of experience with Fortune 500 companies in ops leadership and sales**
- **Product design and UI expert**
- **Entrepreneurial & Business graduate**

Our Support Partners

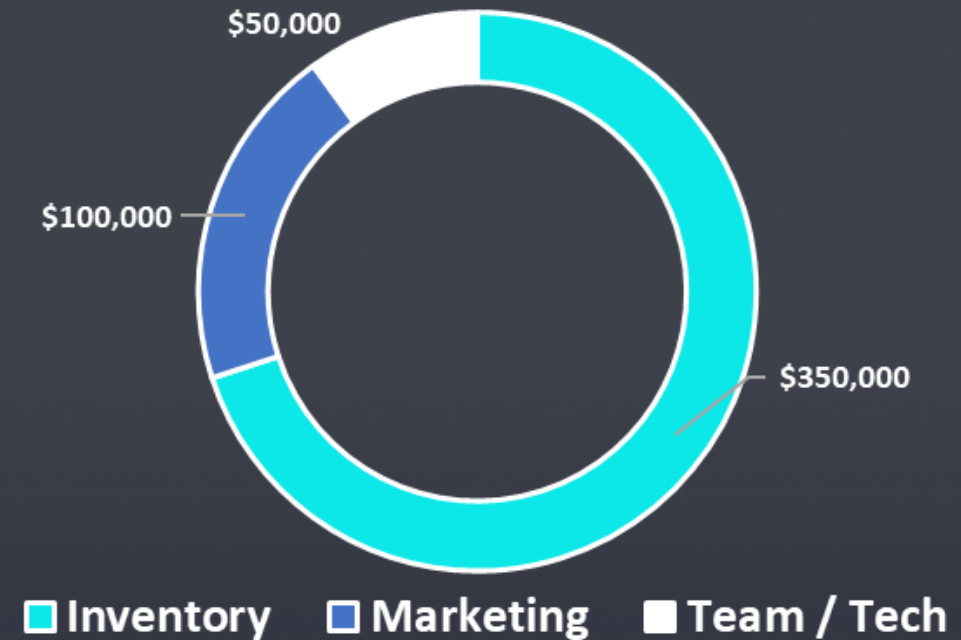


Monetization & Cap Raise details

	One Time	Subscription
WalTech 2.0	\$329	\$7.99 / month
Add-on Product	TBD	\$14.99 / month

Current Raise— 500k

Allocation of Funds



- Manufacture 3500 Products (MoQ)
- Valuation Cap: \$5m & Discount: 15%
- Convertible Note / Safe
- 2-year Runway loop

WaTech 2.0

THE FUTURE OF
SMART RV LIVING

Thank you



Appendix

Other built-in features that stand out

Pet Monitoring



GPS Asset Tracker



Auto Generator



Scheduler

WalTech – A growing community of users

The image shows a screenshot of a Facebook group page for 'WalTech Smart RV Thermostat VIP'. The page features a navigation bar at the top with icons for home, friends, video, marketplace, and community. Below the navigation bar, the group name 'WalTech Smart RV Thermostat VIP' is displayed, along with a search bar and a 'Private group · 679 members' indicator. A blue '+ Invite' button is prominent. The main content area is divided into two sections: on the left, a woman is shown using a smartphone app to control a smart thermostat mounted on a wall; on the right, a promotional banner for 'WALTECH INT RV Smart Thermostat' is displayed, featuring the text 'World's Most Versatile Smart RV Thermostat' and an image of a motorhome. Below the main content, a blue bar reads 'Group by RV SmartThermostat'. The group name 'WalTech Smart RV Thermostat VIP' is repeated, followed by a row of member profile pictures and another '+ Invite' button. At the bottom, there are tabs for 'Discussion', 'Rooms', 'Members', 'Events', 'Media', and 'Files', along with a search icon and a menu icon.

Search Facebook

WalTech Smart RV Thermostat VIP
Private group · 679 members

+ Invite

Browse Manage 4

Community home

Overview

Admin tools

Community chats
4 chat suggestions for your group

Admin Assist
1 action, 1 criteria

Member requests
0 new today

Badge requests
0 new today

Membership questions

Pending approvals
0 new today

WALTECH INT
RV Smart Thermostat

World's Most Versatile
Smart RV Thermostat

Edit

Group by RV SmartThermostat

WalTech Smart RV Thermostat VIP

+ Invite

Discussion Rooms Members Events Media Files

Kieth Wright
October 10 · 🌐

I have this unit and love it. I want to mention a second way to use the pet monitor. I don't have pets but I still set my low and high temps so I can active my heater when it gets to cold in my rv. Example im out of town right now. I have my pet low temp set to 40. When I get my notification of the set temp I can decide if I want to turn my heat on or not. The same goes in the summer for my high temp if I choose to turn my a/c on or not. Either way I get a notification and I can decide what I want to do remotely.

[View insights](#)

181 post reach >

You and 4 others

1 Comment

Like

Comment

Send

All comments ▾

RV SmartThermostat Admin
That's awesome. Thanks for sharing, Keith

Like Reply Commented on by Rocky Roger 5w

Write a comment...

Press Enter to post.

Emmett Crup
October 16 · 🌐

If there is anyone out there that is on the fence about this thermostat I would say go for it. I highly recommend this to anyone. I know my brother and his wife want to get on for their new Camper but are waiting for to see if they come out with a dual zone one.

[View insights](#)

157 post reach >

You and 4 others

1 Comment

Like

Comment

Send

All comments ▾

Brad Shimkus
We have two AC units so we are waiting on the multi zone

Like Reply 4w

Write a comment...

Press Enter to post.

Jaz Diaz
September 6 · 🌐

This thermostat looks better and better everytime i see it. I would have jumped on the Kickstarter but i had just purchased the micro air easy start thermostat. Looking forward to seeing more reviews and comments on this thermostat.

[View insights](#)

80 post reach >

2

2 Comments

Like

Comment

Send

All comments ▾

RV SmartThermostat
Thank you, Jaz; I am glad you joined our Facebook page. Stay connected.

Like Reply 11w

Marc Moore
It works well get it!

Like Reply 10w

Write a comment...

Press Enter to post.

58

27 Comments 6 Shares

Like

Comment

Share

Most relevant ▾

Write a comment...

Mark Brown
I installed mine this morning in about 20 minutes (including setting up the network connection). This is an awesome product. Works fantastic!

Like Reply 12w

1 Reply

[View 5 more comments](#)

WalTech Smart RV Thermostat VIP

Jennifer Merrell
June 27 · 🌐

So excited!! Got my Waltech in today!! Cannot wait to get it installed!! Thank you for all your hard work Waltech!! Go get yours today!!

Andrew Savory
June 27 · 🌐

Successfully replaced the stock thermostat in my Outdoors RV 24KRS Back Country! Including the wiring details for those with the same setup. Note I'm not an electrician, use at your own risk. Loving the WalTech thermostat so far ... It's great to be able to adjust the temperature without waking up sleeping kids!



View insights 122 post reach >

8 2 Comments

Like Comment Send

All comments ▾

Dan Walsdorf
Andrew Savory glad you are happy! Thanks for sharing your wiring too!!

Like Reply 21w

Jason Dorant
Thanks for this!

Like Reply 21w

WALTECH.COM

pecially Designed For RV Living!

in Wifi, Sim Card & Programmable

Learn more

4 34 Comments 7 Shares

Like Comment Share

Most relevant ▾

Write a comment... 🗨️ 😊 📷 📺 🧐

Brian Styles
We have one and love it. Hard to put a price on the Pet Monitor feature as our loving Cockapoos are PRICELESS!

Like Reply 7w

Most Relevant is selected, so some replies may have been filtered out.

RV SmartThermostat
Brian Styles True story! The peace of mind that this product brings to the RV pet lovers 🥰!!

Like Reply 7w

↪️ View 1 more reply

5 more comments

View insights 87 post reach >

3

Like Comment Send

Write a comment... 🗨️ 😊 📷 📺 🧐

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new insights

45 post reach >

3 Comments



All comments

Stephen Parramore

I think you need to join other Facebook RV groups in order to widen your customer base. I constantly promote your product every chance I get and every time I constantly get replies about how they've never heard of your thermostat

Like Reply 15w

RV SmartThermostat replied · 1 Reply

RV SmartThermostat Author

Thanks Steven! Do you have any suggestions in particular? We are on some groups but most rules do not allow promotion of a product. Again, thanks for your suggestion!

Like Reply 15w Edited

Write a comment...



Press Enter to post.

RV SmartThermostat

Admin · August 2 · 🌐

WalTech Smart RV Thermostat does it all so you don't have to spend more money on additional components.

Every feature is critical and thoughtfully added to make your life easier. See what else our thermostat can do for you at <https://www.waltechint.com/>



GO.WALTECHINT.COM

Smart RV Thermostat Upgrade | WalTech

World's most versatile smart thermostat designed specifically for RV's

View insights

115 post reach >

4

8 Comments



All comments



Gary Haynes

Great show. We bought our thermostat the first day of the show. I installed it on Friday and it is working great. I highly recommend this product.

Like Reply 9w

RV SmartThermostat Author

Gary Haynes Thank you, Gary. I am glad you liked it.

Like Reply 9w



Kimble Webb

Great catching up and talking about future features at the show.

Like Reply 9w

RV SmartThermostat Author

Kimble Webb Thank you. It was great meeting you in person. Appreciate all the support.

Like Reply 9w



Linda Nedzwecky Fuchs

We did buy the unit on Thursday at the RV show in Hershey but didn't install it till the weekend! So far so good, actually love how it works. Can't wait to hear about added features in the future, especially camera hook ups (we have a lil 8lb dog we'd... See more

Like Reply 8w

RV SmartThermostat replied · 1 Reply



Monica Moro

Hey Rocky, My husband was the guy joking about calling you on weekends and nights when we bought your thermostat at the show! Lol. Anyway, installed and it works great, really easy to use and we love it! Terrific upgrade and we recommend it without... See more

Like Reply 8w

RV SmartThermostat replied · 1 Reply



Write a comment...



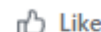
Press Enter to post.

LEARN MORE AT GO.WALTECHINT.COM

Click to view products

insights

95 post reach >



All comments

Audrey Don Halfmann

I love my RV smart thermostat. We left our camper in Pembine for the week. So the way up I can turn on the A/C from the car.

Like Reply 11w Edited

RV SmartThermostat replied · 1 Reply

Jim Haadsma

Best investment I have made. Easy install. It's nice to have the pet monitoring feature.

Like Reply 11w

Write a comment...



Press Enter to post.

RV SmartThermostat

Admin · August 30 · 🌐

we'd rather spend #NationalBeachDay

are you soaking up these last few weeks of summer? Let us know in the comments

• Distribution Channel

