



VALET CLOSET

Extending consumers' storage space

Tomas Louda

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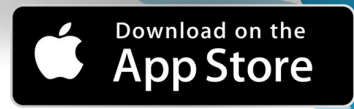
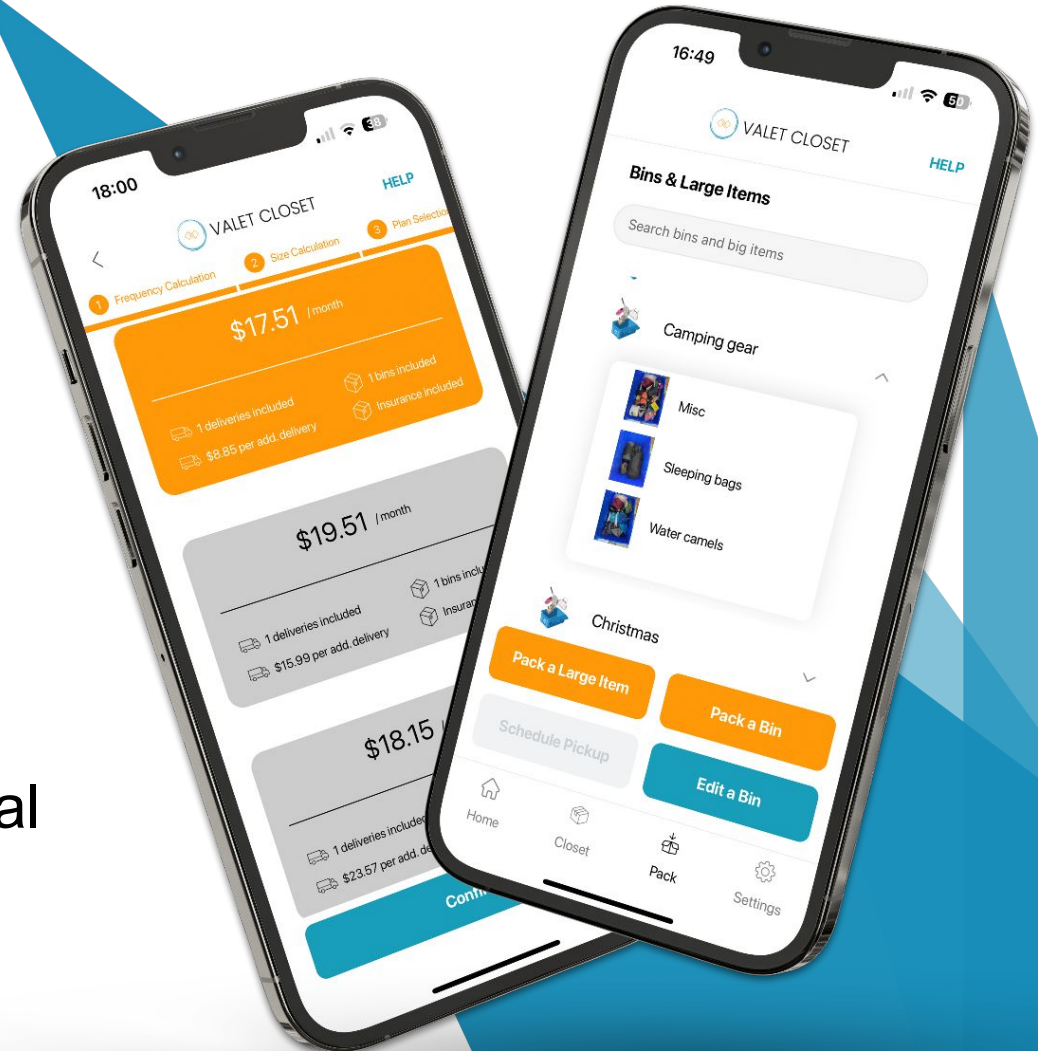
512-634-7683

Austin, TX

New Solution

**Storage priced by volume,
with on-demand pick up and
delivery.**

- Pay only for space consumed
- Up to **40% savings** compared to traditional storage options



Network of Existing Space and Logistics

Storage Volume Estimate

+ Fractional Storage Cost

+ Pick-Up Costs

+ Frequency of Retrieval

+ 60% Profit Margin (x2.5)

Monthly Price

4-month prepayment required

**IMMEDIATE
PROFIT
REALIZATION**

\$117

Cost per
Customer

\$1,176

Lifetime
Value per
Customer

**10:1
LTV:CAC**



TEAM



TOMAS LOUDA | 2x Founder & CEO

Storage, logistics, management experience



DEANNA UNGER | Founder & Head of Business Development

Multifamily and strategic partnerships experience



NAGHI PRASAD | 2x Founder & CTO

Ph.D. in artificial intelligence and machine learning

ADVISORS

John Muhich

Self-storage developer
with 40 properties

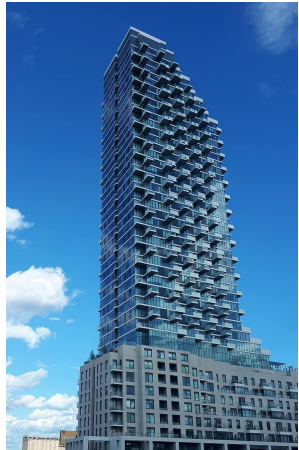
Ian Mattingly

Multifamily operator &
committee member of
National Apartment
Association

Mehdi Nikkhah

AI and Computer Vision
researcher

B2B2C model – storage as an amenity in the multifamily industry



High-End Residential

3

Properties
launched

70-90

Properties
request
launch
ASAP

400

Properties
on LOI
nationwide



**Retirement
Communities**

**Projected
\$500,000
ARR**

**Projected
\$1,300,000
ARR**

**Projected
\$6,000,000
ARR**

6-month property case study

- \$49/month avg. storage rate
- 90% avg profit margin

Deployed and Revenue Generating

- **\$30,000 ARR**
- 3 apartment complexes deployed + 2 more committed for December



Valet Closet has no direct competitors

Unique and powerful industry solution

On-demand Storage

Traditional Storage



Priced based on item volume



Capital/Asset Light



Pick up and Delivery



Location Agnostic



Patentable Technology



Raising **\$1,000,000** for **19 months runway** @ \$6M valuation cap

Key Milestones with Capital

- Deployment 70-90 properties in Texas within 10 months
- Software development
- Marketing personnel

